



Wanaka Marine

'Your ON THE WATER specialists'

NEWSLETTER – June 2008

Winter started with a thump- add the doom and gloom the government and media are promulgating and life could be interesting for anyone contemplating being sad and negative... they would never have been so happy!!!!!!!!!!!!

Winterisation is the catch cry at the moment and we urge you to save yourselves some trouble down the line... its simple.. ring us on 4439062 or email workshop@wanakamarine.co.nz and organise this.

Rising Fuel costs are going to impact on us all and ensuring your boats engine is properly tuned becomes more important.

Of course Mercury Offer, in the form of their Optimax, one of the most fuel efficient outboards on the market at present, so if considering upgrading then they are well worth a look.

Ive lately ridden on boats with the E-Tec- OMC and am impressed with them but when it comes to fuel, overall the Opti is eating them. We have a 115 here at the moment- average fuel consumption is 9 litres per hr!

The 175 Opti on the Demonstrator Hardtop is averaging 12 litres per hr!!

Special Deals:

Shareholding... Want to be a part owner in a boat in Fiordland? 45 feet, 9 Berth- Diesel Engine- radar- etc etc. Moored in Milford with access South.

Contact me now re details

New Boats for sale:

Stabi 659 Hardtop, Southernports 695 HT, Southernports 695 Cuddy, Stabi 459, Stabi 509, Stabijet 509

Check them all on <http://wanaka.tradeaboat.co.nz/Stock.aspx?N=0&sid=11A018BED7D3>

Second Hand Bargains: Southernports 645 Diesel, Reflex Chianti, Champion Chase 580, Fyran 530, Haines Sig 530,

These are a real chance for you to save as we need to move them on...



Economic Climate

It seems that more and more we are having to chase payment of accounts. At this point in time we are waiting for over \$70 000 in outstanding (60 days plus) accounts.

We call clients and get "Oh yes we wanted to talk to you about this" – or " The cheque is sitting on the desk" – or a note saying "things are a bit tough at the moment and we cant pay it all right now".

We agree things are a bit tough- but we are not a bank. We need to survive also- and prompt account payment is that. Otherwise up go costs- charges etc and no one wins.

We intend to publish a list of debtors on this newsletter from now on. We will also require slower paying account holders to supply their credit card details.

On a positive note: we have 3 large builds we are starting over the next few weeks... so if you were thinking a new boat for next summer was on the agenda- book early as it will be half past October before we know it.

Keel Shield- This is a great new product that Wanaka Marine has the sole New Zealand rights for –which means we can save you. A similar product sells for \$480- Our product is only \$360!!! **So protect your bottom now!!**



And to all adventurers- the annual trip from Milford will be happening in Late September... make contact if interested??

Are you aware that Mercury offer a 5 year warranty on their products now... Worth the change eh???

Enjoy winter.

Ian and Lynette